

# LOCAL 101, UTILITY DIVISION

## *Transport Workers Union of America*

AFL-CIO



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Ray Rogers  
Director  
Corporate Campaign Inc.  
51 E. 12th Street  
New York, NY 10003

Dear Ray:

I'm writing to once again thank you and Corporate Campaign Inc. for the wonderful job you did in helping Local 101 achieve an excellent new contract from Brooklyn Union Gas.

As you know, before we called in CCI, we were convinced that the company would lock us out when our contract expired --as they had done in the past-- unless we agreed to an outrageous set of contract concessions. Our members were expecting to be out of work for a long time.

Once CCI got involved, the attitude of management changed dramatically. The letters you drafted for us to send to the company, key board members, and some of the large shareholders obviously had an effect. Brooklyn Union Gas saw that we now had an effective strategy for defending our rights. When it came down to the wire, it was the company that blinked. They ended up taking all the concessions off the table and agreeing to a good settlement.

With your help, the members of Local 101 saved millions of dollars in lost wages and benefits. This is what you told our people when you spoke to our big membership meeting a few days before the contract deadline--and you were right. We in the leadership of Local 101 are grateful that by speaking forcefully at that meeting, you rallied the members behind the need for a special assessment and put us in the position to fight back.

Thanks again to you and the entire Corporate Campaign staff for all you have done for Local 101.

In solidarity,

*Marsha Spinowitz*  
Marsha Spinowitz  
President